

Message Text

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PAGE 01 BOMBAY 00181 200554Z
ACTION NEA-10

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AMCONSUL CALCUTTA
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UNCLAS BOMBAY 0181

E. O. 11652: N/A
TAGS: BEXP, BTIO, IN
SUBJ: MAJOR PROJECT: PLANT AND EQUIPMENT FOR ZUARI AGRO
CHEMICALS LTD., GOA

REF: 10 FAM 164

1. ZUARI AGRO CHEMICALS LIMITED, JAI KISAN BHAVAN, ZUARINAGAR, GOA 403726 (CABLE: JAIKISAAN; TELEX - 0191-224-LUCKY), A LEADING FERTILIZER PRODUCER, IS PLANNING TO ADD EQUIPMENT TO ITS PLANT TO INCREASE THE EXISTING PRODUCTION CAPACITY BY TEN PERCENT. FOR THIS PURPOSE, ZUARI HAS RECEIVED A WORLD BANK LOAN OF \$5.6 MILLION TO BUY EQUIPMENT.

2. ZUARI'S EXISTING PLANT CONSISTS OF A 603; METRIC TONS PER DAY (TD) AMMONIA PLANT BASED ON SAAM REFORMING OF NAPHTHA, A 1,140 TD UREA PLANT AND A 535 TD COMPLEX FERTILIZER PLANT. ZUARI IS A JOINT VENTURE BETWEEN UNITED STATES STEEL CORP., PITTSBURGH, PA.(36.21 PERCENT EQUITY) AND INDIAN BUSINESS GROUP BIRLAS.

3. ZUARI WISHES TO REGISTER QUALIFIED SUPPLIERS OF EQUIPMENT AND MACHINERY. THE ITEMS TO BE PURCHASED ARE: AMMONIA PURGE
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GAS RECOVERY PLANT (A PACKAGE UNIT), HEAT EXCHANGERS, HIGH PRESSURE STEAM PIPING, VALVES, AND SAFETY VALVES TO HANDLE STEAM AT 105 KG/CM TO THE POWER OF 3 G, CATALYST, HIGH PRESSURE VESSELS TO HANDLE PRESSURE UPTO 150 KG/CM TO THE POWER OF 2 G, SHOVEL LOADER, FORKLIFT AND WORKSHOP MACHINES ELECTRIC MOTORS UPTO 300 KW, CENTRAL AIRCONDITIONING PLANT, 40 M. TON MOBILE CRANE ON PNEUMATIC TIRES, DUST COLLECTION

SYSTEM FOR N.P.K. PLANT, EXPLOSION PROOF LIGHTINGS AND FITTINGS, OIL LESS INSTRUMENT AIR COMPRESSOR, VALVES OF VARIOUS TYPES, AIR FILTERS, DEMISTERS, STRAINERS AND SEPARATORS, SILICAGEL, PORTABLE AIRCOMPRESSOR, ELECTRIC OVERHEAD TRAVELLING CRANE, FLIGHT CONVEYORS AND GAS CYLINDERS.

4. FIRMS INTERESTED IN REGISTERING WITH ZUARI FOR SUPPLY OF ONE OR MORE OF THE ITEMS SHOULD IMMEDIATELY (PREFERABLY BY CABLE OR TELEX) GET IN TOUCH WITH MR. T. SINGH, MANAGER, DEVELOPMENT AND ENGINEERING. PRODUCT CATALOGS SHOULD ALSO BE SENT TO MR. SINGH ALONG WITH DETAILED STATEMENT OF CAPABILITY TO SUPPLY THE GOODS.

5. ACTION REQUESTED: PLEASE DISSEMINATE THIS BUSINESS OPPORTUNITY AMONG APPROPRIATE AMERICAN SUPPLIERS.
COURTNEY

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